

LTC SOLUTIONS PARTNERSHIP!



Working with LTC Solutions

1. [Click here](#) to submit a census
2. LTC Solutions prepares a comprehensive proposal and reviews with you
3. LTC Solutions and you present the proposal to the client

LTC Toolkit

1. **LTC Informational Document** – this can be used to start the LTC conversation with a client or prospect. See **attachment**
2. **Employer webinars** – [share this link](#) with your clients and prospects to invite them to a webinar to learn about the market, legislation and best practices for successful enrollments
3. **Discovery calls** – for clients that need more of a 1-on-1 conversation – LTC Solutions can participate in meetings with clients and prospects
4. **Slides or Talking Points** - for planning and renewal meetings
5. **Unum rate increase strategy** – enhance the service & support of Unum plans including strategies for handling & communicating rate increases

Email sales@ltc-solutions.com to discuss a client interested in LTC or Life + LTC.

LTC Solutions, Inc. (LTCS)

is national LTC and Life + LTC specialty firm started in 1996 and led by Christine McCullugh.

Christine McCullugh is part of NAIFA LTC Study Group and actively engaged with state LTC legislative activity including WA Trust Act & CA LTC Task Force meetings by testifying and providing information.

LTC Solutions facilitates the entire LTC and Life + LTC benefit process: carrier and plan design selection, customized enrollment, comprehensive benefits, service and administration using proprietary cutting-edge technology.

LTC Solutions' Client Services

- Customized website with interactive tools
- Email platform
- Salaried, Licensed LTC Specialists
- Care navigation website with discounts
- Billing reconciliation
- New hire enrollment
- Policyholder services
- Claims assistance

