

## > LTC Industry Experience

**1996** - Founded by President & Owner Christine McCullugh

**NAIFA** - LTC Study Group Member

**WA Trust Act** – Industry input & committee meeting testimony

**CA LTC Task Force** – Active participation

**Product Development** – Carrier consultation on program design

**30 years**  
of LTC  
expertise

**10,000+**  
hours of SHRM  
and HRCI CE  
credits

**100+**  
speaking  
engagements

## > Service & Support

Consultant

Enrollment

Technology

TPA

## > Client Experience

“

*We were totally impressed with how they were prepared, had all the information laid out so logically and were so professional. They were by far the most well-prepared vendor we have ever dealt with during open enrollment launch.*

- HR Professional

“

*I am so excited!! I love the new tools. The website is terrific! I have been through pieces of it. You guys have again knocked it out of the park!*

- HR Professional

“

*This was one of the easiest plan selections and open enrollments I have done in a while, and I greatly appreciate all of your help.*

- HR Professional



# Trusted Leader for Comprehensive Long-Term Care Services

## Enrollment Website

- Host multiple LTC products - such as Unum + new product
- Separate sites - for Funded Class and voluntary offering
- Link to BenAdmin platforms – Alight, Workday, etc.

## Benefit Platform Technology Content

- Need of LTC
- Videos
- Engagement Tools
- Calculators - Self-Investing, Cost of Waiting, LTC Expense

## Employer Funding

- Shown in every proposal
- Billing – break out funded & buy-up from carrier and into any tech platform
- Employer-funded communications – including tax treatment
- Schedule 1:1 calls
- Auto-enroll

## Billing Department for Payroll Deduction & Direct Bill

- Monthly reconciliation of payroll deduction
- Ensure billing accuracy

## Customer Service

- LTC Licensed W2 employees
- phone calls, emails & 1:1 consultations

## CareSource Solutions

- LTC Provider Network discounts for all employees and family members
- Care navigation tools

## Unum Traditional LTC Plan Support

- Website to host Unum plan and new plan
- Billing reconciliation including portability tracking

## Claims Assistance

- Supporting insured through claims filing process
- Keeping pace with carriers' changing claims-filing processes

## Life + LTC Product Expertise

- Work directly with carriers on product consultation & development

## LTC Legislation Expertise

- LTC Legislative heatmap
- President/Owner, Christine McCullugh, sits on NAIFA LTC Study Group



(877) 286- 2852



[www.ltc-solutions.com](http://www.ltc-solutions.com)



[sales@ltc-solutions.com](mailto:sales@ltc-solutions.com)