

Commission Splits – USI & LTCS

Group Size	50 to 99 Lives	100 to 299 Lives	300+ Lives	In-Force Legacy
Employer Funding Requirement	Yes – 100% eligible	Yes – 20% eligible	Yes / No	Yes / No
Commission Split	35% – USI 65% - LTCS	40% – USI 60% - LTCS	50% - USI 50% - LTCS	50% - USI 50% - LTCS