

# Commission Splits – Cottingham & Butler

Group Size	25 to 99 Lives	100 to 299 Lives	300+ Lives		In-Force Legacy
<b>Employer Funding Requirement</b>	<b>Yes – 100% eligible</b>	<b>Yes – 20% eligible</b>	<b>Yes / No</b>		<b>Yes / No</b>
<b>Commission Split</b>	35% – Cottingham & Butler 65% - LTCS	40% – Cottingham & Butler 60% - LTCS	Funded to satisfy or exceed participation requirement	50% - Cottingham & Butler 50% - LTCS	50% - Cottingham & Butler 50% - LTCS
			Voluntary Based on underwriting demographics	40% – Cottingham & Butler 60% - LTCS	