

Commission Splits – Christensen Group

Group Size	10 to 99 Lives	100 to 299 Lives	300+ Lives		In-Force Legacy
Employer Funding Requirement	Yes – 100% eligible	Yes – 20% eligible	Yes / No		Yes / No
Commission Split	35% – Christensen Group 65% - LTCS	40% – Christensen Group 60% - LTCS	Funded to satisfy or exceed participation requirement	50% - Christensen Group 50% - LTCS	50% - Christensen Group 50% - LTCS
			Voluntary Based on underwriting demographics	40% – Christensen Group 60% - LTCS	